Lakeside®

5 Steps for Hardware Planning & Procurement

When it comes to planning for a hardware refresh, IT teams often struggle to gain visibility into the performance of these assets from a user perspective, not to mention how they're actually being used. These blind spots can make it difficult to accurately plan a hardware refresh while optimizing IT investments.

What Is a Need-Based Procurement Strategy?

Instead of replacing hardware based on traditional three- or five-year cycles — regardless of devices' actual performance or use — digital employee experience (DEX) data can give IT teams complete visibility across the IT estate for an objective understanding of device performance, as well as under- and over-provisioning. With such data insights at hand, IT teams can shift to a need-based procurement strategy that provides end users with the exact hardware they need, exactly when they need it.

STEP 01

KNOW ALL THE SERVERS, DESKTOPS, AND HARDWARE IN YOUR ENVIRONMENT.

A multinational company with 31,000 employees used DEX data to identify 3,480 servers ready for decommissioning, **allowing the organization to curtail roughly $2.9 million.**

STEP 02

IDENTIFY THE RIGHT HARDWARE FOR EACH USER BASED ON THEIR USAGE, JOB REQUIREMENTS, AND WORK STYLE.

DEX data determined that 1,400 of the 5,000 devices up for a refresh at a public-sector organization could be switched to Chromebooks for a **savings opportunity of $980,000.**

STEP 03

PINPOINT THE OPTIMAL TIME FOR A HARDWARE REFRESH.

$400,000 in unnecessary costs identified at an enterprise company by pinpointing and replacing low-performing batteries that were still under warranty.

STEP 04

ASSESS YOUR READINESS FOR HARDWARE UPGRADES.

About $12.8 million in cost-saving opportunity revealed for a New York-based financial firm after discovering it needed to replace only 600 laptops instead of 7,000 during a refresh cycle.

STEP 05

FIND ROOT CAUSES OF FAILURES AND PERFORMANCE DEGRADATION.

A large, global insurance company with 50,000 employees discovered **a group policy object (GPO) that was spawning 2 cmd.exe instances that used ~20% CPU.** SysTrack enabled the organization to identify where the issue was occurring without relying on reports from users.

READY TO SHIFT TO NEED-BASED HARDWARE PROCUREMENT? CONNECT WITH LAKESIDE SOFTWARE TO GET STARTED.

About Lakeside

Lakeside Software is how organizations with large, complex IT environments can finally get visibility across their entire digital estate and see how to do more with less. For far too long, IT teams have struggled to see what's going on in their dark estate — where costly inefficiencies, poor employee experiences, and unresolved problems hide. Only Lakeside lets you give everyone a better view, so they can see the hidden issues, see the smartest fixes, and see the biggest savings. That's why so many of the world's leading global brands rely on Lakeside. And it's how our customers see an average ROI of more than 250%. Lakeside. Give everyone a better view.™

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